

November 14, 2011

To Our New Brunswick Brokers

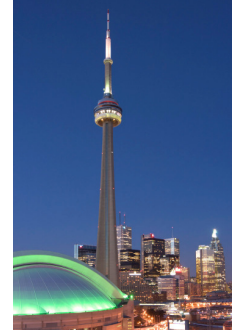
Win a Winter Escape to Toronto! **Commercial Lines Production Contest**

Contest Period: November 15, 2011 to February 15, 2012

Grand Prize: **Weekend for 2 in Toronto!**

- ✓ Direct airfare from Saint John.
- ✓ 2 nights accommodations at the **Fairmont Royal York Hotel** in downtown Toronto.
- ✓ 2 tickets to see the **Toronto Maple Leafs!**
- ✓ \$250 spending money.

(final trip details to be arranged with the winner)



Qualifying policies:

- Any **Federation** or **Lloyd's** Commercial Property, Liability or Automobile New Business which is new to Angus-Miller.

How to win:

- Earn draw Ballots! 1 ballot awarded to the Producer for each **\$10,000** of New Commercial business issued. This refers to the total volume of new business produced and may be a combination of several policies.
- With more new business, you can earn more ballots! (ie. \$20,000=2 ballots; \$30,000=3 ballots)

Draw date: February 16,2012

Commercial Lines Highlights:

- Federation Commercial Property and Liability appetites are strong and rates are competitive.
- Lloyd's High Risk Liability appetites are strong and open to most any risk class.
- Federation's Commercial Auto program has improved dramatically in the past 2 years and we are open to consider a wide range of vehicle use as well as Fleets and Garage policies.
- Lloyd's Commercial Property volume has grown by 15% year to date.

Please contact us with your next Commercial account! **Competitive Rates, Local Underwriting** and **Fast Quote Service** is our commitment to you! Thanks for your support!

ANGUS-MILLER LTD.